# Commercial partnership proposal

Sopas e Descanso

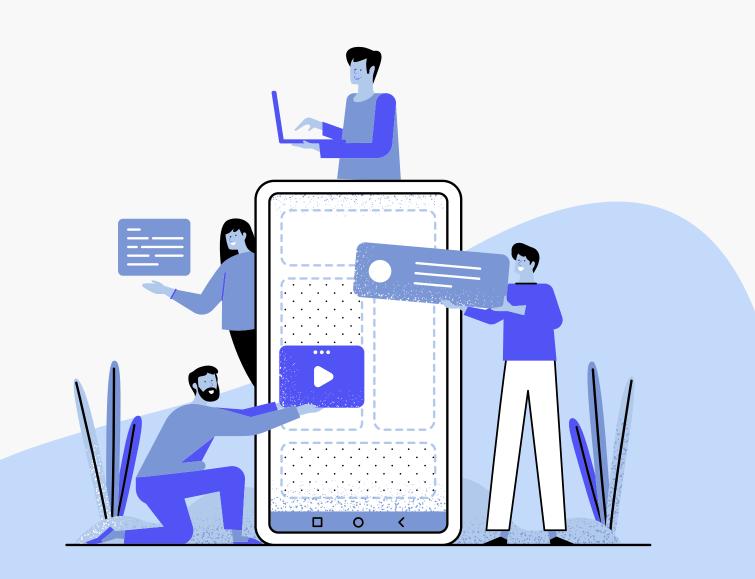


#### **PRESENTED TO**

Future Investor

#### PRESENTED BY

Jéssica Lima



# Dear Potential Investor

It is with great pride that we present to you our current company **Sopas e Descanso** founded in 2021, with the firm passion for quality of life, which has served us very well so far, we have succeeded!

However, we are not stopping there, we have bigger goals planned, we are ready for the next step which is to start a business and move to a physical restaurant here in the Algarve, we are very grateful for this opportunity and seeing the idea under development makes us believe that we can really do more!

#### Jéssica Lima

Founder & CEO



### **ABOUT US**

Sopas e Descanso was founded in a new global era, at that time we discovered that we could work from home and that's how our amazing story began, in this adventure we realised that with a minimum of adaptation, we have succeeded in keeping the productivity and growing business.

Our idea is to enhance, promote, celebrate our gastronomy and our rich African culture;

We are a professional and qualified team, we have the inclusion of several cultures among the professionals, which makes our cuisine also very international;

We aim to make the world healthier and we work with passion to ensure that we slowly make the world a better place!

#### **Our team**



**Jéssica Lima**Founder and CEO



**Ione King**Executive Director and Co-CEO



**Aurora Martins**Food Marketing and
Health Specialist



Recipe designer and sales manager

**Andre Romão** 



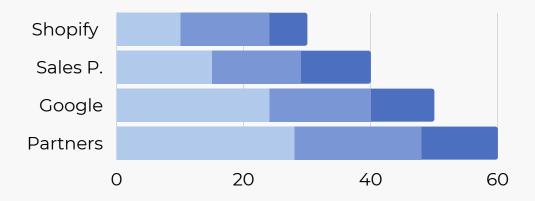
## **Analyses**

We do weekly studies, we focus above all on our objective which is to do better and bring diversity, we also base ourselves on the market, analysing our competition!

Our strategy to reduce risk is to always be one step ahead, we plan 10% of our time and 90% take action!

Our attention to every detail is what maintains the excellence and quality of our services and products!

Our figures, the evaluations of our customers, the satisfaction of our partners and employees, are our greatest treasure!



As you can see from the graph, our partners (UberEats and Glovo) have been our biggest source of sales, we believe that together we are stronger



## Advantages!

Why us?!

We thought you would never ask! Well, here's the best part:

- As an investor, you have the power to suggest people to hire and each investor will have a position available in our company!
- The partnership with us entitles you to 10% of our weekly profits, as long as the partnership is in force \*
- Within 6 months, you will be reimbursed for the total amount invested + 30% interest on the same amount



Goal- 30.000,00 € Reached - 10.000,00€



Minimum for Investor 5.000,00€

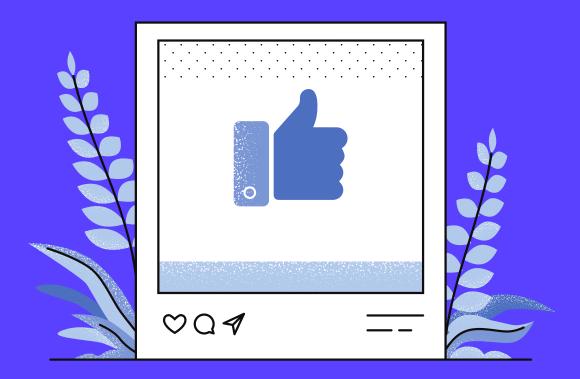


February 2022 Launching





# Our professional contacts



#### **DETALHE 01**

Possibility of renewing the for-profit partnership, by mutual agreement!

#### **DETALHE 02**

Possibility of an eternal and mutual relationship of trust, productivity and satisfaction!

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